

Revenues

Business Memberships

Description	Proposed 2021	Rate	Total Proposed 2021
Platinum	20	\$150.00	\$3,000.00
Gold	2	\$100.00	\$200.00
Silver	2	\$50.00	\$100.00
Total	24		\$3,300.00

Resident Memberships

Description	Proposed 2021	Rate	Total Proposed 2021
Individual	200	\$25.00	\$5,000.00
Total			\$5,000.00

Newsletter Ads

Description	Proposed 2021	Rate	Total Proposed 2021
Type 1	24	\$110.00	\$2,640.00
Type 2	0	\$125.00	\$0.00
Type 3	8	\$150.00	\$1,200.00
Type 4	32	\$230.00	\$7,360.00
Type 5	4	\$275.00	\$1,100.00
Type 6	16	\$55.00	\$880.00
Discounts			-\$3,279.10
Website Ads			\$0.00
Subtotal	84		\$9,900.90
Total			\$9,900.90

Garden Tour

Description	Proposed 2021	Rate	Total Proposed 2021
Member-Prepaid	0	\$7.00	\$0.00
Non Member-Prepaid	0	\$15.00	\$0.00
Member-Day of	0	\$7.00	\$0.00
Non Member-Day of	0	\$15.00	\$0.00
Sponsorships	0	\$150.00	\$0.00
Total			\$0.00

Yard Sale

Description	Proposed 2021	Rate	Total Proposed 2021
Member - Home	0	\$10.00	\$0.00
Member -School	0	\$5.00	\$0.00
Non Member - Home	10	\$20.00	\$200.00
Non Member - School	10	\$10.00	\$100.00
Overpayments			
Sponsorships	1	\$50.00	\$50.00
Total			\$350.00

Picnic			
Description	Proposed 2021	Rate	Total Proposed 2021
Supporter			
Vendor			
Vendor w/Chair	0	\$60.00	\$0.00
Supporter	0	\$100.00	\$0.00
Signage/T Shirt	0	\$250.00	\$0.00
Naming/Sponsorship	0	\$500.00	\$0.00
Naming/Sponsorship	0	\$1,000.00	\$0.00
In-Kind Contributions	0	\$300	\$0.00
Total			\$0.00

Potluck			
Description	Proposed 2021	Rate	Total Proposed 2021
Sponsorship/In Kind Donation	0	\$575.00	\$0.00

Halloween			
Description	Proposed 2021	Rate	Total Proposed 2021
Sponsorship	2	\$50.00	\$100.00

Contributions			
Description	Proposed 2021	Rate	Total Proposed 2021
Contributions (Unrestricted)			\$1,000.00
Contributions (Restricted)			\$750.00

T Shirt Sales			
Description	Proposed 2021	Rate	Total Proposed 2021
			\$0.00

Grants			
Description	Proposed 2021	Rate	Total Proposed 2021
	0		\$0.00

Description	Proposed 2021	Rate	Total Proposed 2021
In-Kind Contribution QuickBooks	12	\$20.00	\$240.00

Vendor Refunds			
Description	Proposed 2021	Rate	Total Proposed 2021

Total Revenues (Unrestricted) \$19,890.90

Total Revenues (Restricted) \$750.00

Expenses	Proposed 2021	Rate	Total Proposed 2021
Board Expenses			
Gift Baskets	0	\$25.00	\$0.00
Event Tickets			\$200.00
ABRA Related Expenditures			
Printing			\$300.00
Postage			\$200.00
Legal Service			\$200.00
Total ABRA Related			\$700.00
General Liability Insurance			\$1,800.00
Storage	12	\$112.00	\$1,344.00
Trophies/Honoraria			\$50.00
Advertising			\$0.00
Charitable Contributions			\$1,000.00
Christmas Cards			\$150.00
Total Board Expenses			\$5,244.00
Communications/Website			
NationBuilder	1	\$275.59	\$275.59
Groups.io	1	\$220.00	\$220.00
ECWID (Shopping Cart)	12	\$15.00	\$180.00
Website Hosting/Upgrades			\$500.00
Total Communications			\$1,175.59
Dues/Licenses	Proposed 2021	Rate	Total Proposed 2021
DC Federation of Civic Assoc			\$50.00
DC Federation of Citizens Assoc			\$100.00
PO Box Fee			\$200.00
MD Charitable Assoc			\$25.00
DCRA Corporations Filing due 4/2/2022			\$0.00
Charitable Contributions License due 5/1/2022			\$0.00
Rental of Space	2	\$95.00	\$190.00
USPS Bulk Mail Permit			\$0.00
QuickBooks Online In-Kind	12	\$20.00	\$240.00
Total Licenses/Dues			\$805.00

Expenses	Proposed 2021	Rate	Total Proposed 2021
Potluck			\$0.00
Plantings			\$600.00
Garden Tour			\$0.00
Summerfest			\$0.00
Yard Sale			\$100.00
Halloween			\$350.00
Membership Expenses (Unrestricted)			\$1,000.00
Membership Expenses (Restricted) Newsletter (Projected 10% increase)			\$75.00
Andre Carley			\$2,200.00
Digital Printing			\$5,280.00
Postage			\$1,760.00
Total Newsletter			\$9,240.00
Total Expenses (Unrestricted)			\$18,514.59
Total Expenses (Restricted)			\$75.00
Total Expenses			\$18,589.59
Net Revenues over Expenses (Unrestricted)			\$1,376.31